

10" Twister 360, (Cost Comparison List)

Twister 360 Expenses:

Note: (Fill in Each Box on Both Sides)

Conventional Spouting Expenses:

<table border="0" style="width: 100%;"> <tr> <td style="width: 15%;">(Customer Exp. A.)</td> <td style="width: 15%; border: 2px solid red; text-align: center;">\$1,150.00</td> <td style="width: 15%;">(Shipping Not Inc.)</td> </tr> <tr> <td>(Customer Exp. B.)</td> <td style="border: 2px solid green; text-align: center;">\$</td> <td>(Your Actual Expense)</td> </tr> <tr> <td>(Customer Exp. C.)</td> <td style="border: 2px solid blue; text-align: center;">\$</td> <td>(Your Actual Expense)</td> </tr> <tr> <td>(Reducers Not Inc.)</td> <td style="border: 2px solid red; text-align: center;">\$2,243.00</td> <td>(Shipping Not Inc.)</td> </tr> <tr> <td></td> <td style="border: 2px solid red; text-align: center;">\$212.00</td> <td>(Shipping Not Inc.)</td> </tr> <tr> <td>(Customer Exp. B.)</td> <td style="text-align: center;">\$0.00</td> <td></td> </tr> <tr> <td>(Customer Exp. C.)</td> <td></td> <td></td> </tr> <tr> <td>(Customer Exp. B.)</td> <td style="text-align: center;">\$0.00</td> <td></td> </tr> <tr> <td>(Customer Exp. C.)</td> <td></td> <td></td> </tr> <tr> <td>(Customer Exp. B.)</td> <td style="text-align: center;"><u>\$0.00</u></td> <td></td> </tr> <tr> <td>(Customer Exp. C.)</td> <td></td> <td></td> </tr> <tr> <td></td> <td style="border: 2px solid red; text-align: center;">\$175.00</td> <td>(Shipping Not Inc.)</td> </tr> <tr> <td colspan="3" style="border: 2px solid black; padding: 2px;">Twister 360 Total Amt. \$</td> </tr> </table>	(Customer Exp. A.)	\$1,150.00	(Shipping Not Inc.)	(Customer Exp. B.)	\$	(Your Actual Expense)	(Customer Exp. C.)	\$	(Your Actual Expense)	(Reducers Not Inc.)	\$2,243.00	(Shipping Not Inc.)		\$212.00	(Shipping Not Inc.)	(Customer Exp. B.)	\$0.00		(Customer Exp. C.)			(Customer Exp. B.)	\$0.00		(Customer Exp. C.)			(Customer Exp. B.)	<u>\$0.00</u>		(Customer Exp. C.)				\$175.00	(Shipping Not Inc.)	Twister 360 Total Amt. \$			<p>10" Galv. Spouting 7-ga. x 50 ft.</p> <p>Crane & Labor Expense:</p> <p>Manlift Expense:</p> <p>(1) Set of 10" Twister 360</p> <p>(1) 10" Turning Handle</p> <p>1st. Turn of Spouting</p> <p>2nd. Turn of Spouting</p> <p style="text-align: right; font-size: small;">(Shipping Not Inc.)</p> <p>3rd. Turn of Spouting</p> <p>(Optional), Upper Unit Star Plate</p>	<table border="0" style="width: 100%;"> <tr> <td style="width: 15%;">(Customer Exp. A.)</td> <td style="width: 15%; border: 2px solid red; text-align: center;">\$1,150.00</td> <td style="width: 15%;">(Customer Exp. A.)</td> </tr> <tr> <td>(Customer Exp. B.)</td> <td style="border: 2px solid green; text-align: center;">\$</td> <td>(Customer Exp. B.)</td> </tr> <tr> <td>(Customer Exp. C.)</td> <td style="border: 2px solid blue; text-align: center;">\$</td> <td>(Customer Exp. C.)</td> </tr> <tr> <td>(Reducers Not Inc.)</td> <td></td> <td></td> </tr> <tr> <td>(Customer Exp. B.)</td> <td style="border: 2px solid red; text-align: center;">\$</td> <td>(1st. Crane & Labor Amt.)</td> </tr> <tr> <td>(Customer Exp. C.)</td> <td style="border: 2px solid red; text-align: center;">\$</td> <td>(1st. Manlift, Rental Amt.)</td> </tr> <tr> <td>(Customer Exp. B.)</td> <td style="border: 2px solid red; text-align: center;">\$</td> <td>(2nd. Crane & Labor Amt.)</td> </tr> <tr> <td>(Customer Exp. C.)</td> <td style="border: 2px solid red; text-align: center;">\$</td> <td>(2nd. Manlift, Rental Amt.)</td> </tr> <tr> <td>(Customer Exp. A.)</td> <td style="border: 2px solid red; text-align: center;">\$1,150.00</td> <td>(2nd. Galv. Spouting Amt.)</td> </tr> <tr> <td>(Customer Exp. B.)</td> <td style="border: 2px solid red; text-align: center;">\$</td> <td>(3rd. Crane & Labor Amt.)</td> </tr> <tr> <td>(Customer Exp. C.)</td> <td style="border: 2px solid red; text-align: center;">\$</td> <td>(3rd. Manlift, Rental Amt.)</td> </tr> <tr> <td colspan="3" style="border: 2px solid black; padding: 2px;">Line 2. Conventional Total Amt. \$</td> </tr> <tr> <td colspan="3" style="border: 2px solid black; padding: 2px;">Line 1. Twister 360 Total Amt. \$</td> </tr> <tr> <td colspan="3" style="border: 2px solid green; padding: 2px;">Customer Total Savings \$</td> </tr> </table>	(Customer Exp. A.)	\$1,150.00	(Customer Exp. A.)	(Customer Exp. B.)	\$	(Customer Exp. B.)	(Customer Exp. C.)	\$	(Customer Exp. C.)	(Reducers Not Inc.)			(Customer Exp. B.)	\$	(1st. Crane & Labor Amt.)	(Customer Exp. C.)	\$	(1st. Manlift, Rental Amt.)	(Customer Exp. B.)	\$	(2nd. Crane & Labor Amt.)	(Customer Exp. C.)	\$	(2nd. Manlift, Rental Amt.)	(Customer Exp. A.)	\$1,150.00	(2nd. Galv. Spouting Amt.)	(Customer Exp. B.)	\$	(3rd. Crane & Labor Amt.)	(Customer Exp. C.)	\$	(3rd. Manlift, Rental Amt.)	Line 2. Conventional Total Amt. \$			Line 1. Twister 360 Total Amt. \$			Customer Total Savings \$		
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This red border denotes an additional cost.

Note: Subtract (Line 1. from Line 2.) = Customer Total Savings